

PSJ10 Exh 54

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Opera Spend Analytics

Spend is based on posted invoices (not accrual-based)

The following Spend Categories have been excluded from this workbook:

DIRECT MATERIALS
RESEARCH & DEVELOPMENT
EXCLUSIONS

USD Amount	Global Spend		
	Invoice Posting Date		
Commodity Hierarchy	FY 2013	Oct 2014 YTD	Grand Total
SALES & MARKETING	607,968,035	595,649,374	1,203,617,408
CORPORATE	257,151,823	147,201,360	404,353,183
PROFESSIONAL SERVICES	157,903,506	168,224,151	326,127,657
IT	169,672,400	138,132,517	307,804,917
TRANSPORTATION & DISTRIBUTION	160,669,453	147,004,394	307,673,848
HUMAN RESOURCES	111,009,029	100,150,657	211,159,686
Other	114,493,302	80,721,934	195,215,235
FACILITIES	66,322,220	66,364,005	132,686,224
MANUFACTURING/OPERATIONS	45,874,898	51,608,197	97,483,095
CAPITAL	34,843,706	23,934,728	58,778,434
Grand Total	1,725,908,372	1,518,991,317	3,244,899,688

North America Spend			Ex-North America Spend		
Invoice Posting Date			Invoice Posting Date		
FY 2013	Oct 2014 YTD	Grand Total	FY 2013	Oct 2014 YTD	Grand Total
495,501,914	511,160,097	1,006,662,012	112,466,121	84,489,276	196,955,397
170,578,652	85,247,340	255,825,992	86,573,171	61,954,020	148,527,191
139,152,865	154,313,753	293,466,619	18,750,641	13,910,398	32,661,039
155,975,516	128,148,959	284,124,475	13,696,884	9,983,558	23,680,442
104,280,909	102,407,475	206,688,385	56,388,544	44,596,919	100,985,463
74,209,334	75,645,675	149,855,009	36,799,696	24,504,982	61,304,677
51,866,587	34,127,847	85,994,433	62,626,715	46,594,087	109,220,802
39,654,956	46,179,086	85,834,041	26,667,264	20,184,919	46,852,183
35,474,324	40,533,362	76,007,686	10,400,574	11,074,835	21,475,409
30,980,479	18,114,105	49,094,584	3,863,227	5,820,623	9,683,850
1,297,675,535	1,195,877,700	2,493,553,234	428,232,837	323,113,617	751,346,454

Notes:

Spend classification for North America data has been validated / refined with North America stakeholders

Spend classification for ex-North America global data is in progress, target completion end of 2014

North America spend includes the following company codes:

0129 (ALLERGAN USA, INC.)
0120 (ALLERGAN SALES LLC.)
0010 (ALLERGAN INC)
0500 (ALLERGAN INC. CANADA)

EXCLUSIONS represents spend that is not typically actionable from a Strategic Sourcing / Procurement perspective:

Rebates
Reimbursements
Royalties
Taxes
Employee Payments / Reimbursements (non-payroll)
Origination & Warranty
Donations
Settlements & Penalties
Interest

Opera Spend Analytics

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The following Spend Categories have been excluded from this workbook:

- DIRECT MATERIALS
- RESEARCH & DEVELOPMENT
- EXCLUSIONS

USD Amount		Global Spend		
		Invoice Posting Date		
Spend Category	Sub-Category	FY 2013	Oct 2014 YTD	Grand Total
SALES & MARKETING		607,968,035	595,649,374	1,203,617,408
	AGENCIES	309,339,363	313,176,846	622,516,209
	SALES OPERATIONS	71,579,272	54,922,255	126,501,527
	MEETINGS & EVENTS	63,873,379	52,021,741	115,895,120
	MARKET RESEARCH	56,967,675	53,280,031	110,247,706
	CONSUMER BENEFITS	28,571,330	57,338,537	85,909,866
	PRINT & PATIENT EDUCATION	23,039,767	21,115,424	44,155,191
	CALL CENTER	21,371,551	15,279,564	36,651,115
	SALES & MARKETING - GENERAL	13,230,794	10,857,758	24,088,552
	GLOBAL HEALTH OUTCOMES	9,248,048	5,760,429	15,008,478
	MEDICAL AFFAIRS	6,377,871	7,531,102	13,908,974
	PUBLICATIONS	3,587,120	3,460,590	7,047,710
	TRANSLATION SERVICES	554,457	700,517	1,254,974
	DIRECT MARKETING	227,408	204,579	431,987
CORPORATE		257,151,823	147,201,360	404,353,183
	TRAVEL & ENTERTAINMENT	215,104,673	107,442,578	322,547,251
	CORPORATE FINANCE	23,454,684	22,208,382	45,663,067
	PR & CORPORATION COMMUNICATIONS	7,551,338	7,627,877	15,179,215
	CORPORATE SERVICES	6,755,747	6,546,278	13,302,025
	OFFICE SUPPLIES	4,285,380	3,376,245	7,661,625
PROFESSIONAL SERVICES		157,903,506	168,224,151	326,127,657
	LEGAL SERVICES	81,394,015	77,114,047	158,508,062
	CONSULTING	51,627,659	65,893,310	117,520,969
	ACCOUNTING/TAX/AUDIT	19,042,717	20,282,920	39,325,637
	BANKING & FINANCIAL SERVICES	5,839,115	4,933,874	10,772,989

North America Spend			Ex-North America Spend		
Invoice Posting Date			Invoice Posting Date		
FY 2013	Oct 2014 YTD	Grand Total	FY 2013	Oct 2014 YTD	Grand Total
495,501,914	511,160,097	1,006,662,012	112,466,121	84,489,276	196,955,397
285,619,029	298,259,185	583,878,214	23,720,334	14,917,661	38,637,995
44,367,517	33,347,161	77,714,678	27,211,755	21,575,094	48,786,849
35,802,457	30,106,722	65,909,179	28,070,922	21,915,019	49,985,941
48,297,158	46,047,954	94,345,112	8,670,517	7,232,078	15,902,594
22,333,260	53,023,825	75,357,084	6,238,070	4,314,712	10,552,782
14,168,371	13,428,968	27,597,340	8,871,396	7,686,455	16,557,851
21,371,551	15,279,564	36,651,115			
4,344,005	4,998,926	9,342,931	8,886,789	5,858,832	14,745,621
9,248,048	5,760,429	15,008,478			
6,144,851	7,119,440	13,264,291	233,020	411,662	644,683
3,580,399	3,455,691	7,036,090	6,721	4,899	11,620
125,411	222,209	347,620	429,046	478,308	907,354
99,857	110,023	209,880	127,551	94,556	222,107
170,578,652	85,247,340	255,825,992	86,573,171	61,954,020	148,527,191
145,043,920	58,700,844	203,744,764	70,060,753	48,741,734	118,802,487
11,834,178	12,921,669	24,755,848	11,620,506	9,286,713	20,907,219
6,256,933	6,659,635	12,916,569	1,294,405	968,242	2,262,647
5,122,341	5,156,215	10,278,556	1,633,406	1,390,062	3,023,468
2,321,279	1,808,976	4,130,255	1,964,101	1,567,269	3,531,370
139,152,865	154,313,753	293,466,619	18,750,641	13,910,398	32,661,039
78,901,879	75,449,766	154,351,645	2,492,137	1,664,281	4,156,418
39,689,340	57,269,800	96,959,141	11,938,318	8,623,510	20,561,828
15,026,291	16,988,738	32,015,029	4,016,426	3,294,182	7,310,607
5,535,355	4,605,449	10,140,804	303,760	328,425	632,185

Opera Spend Analytics

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The following Spend Categories have been excluded from this workbook:

- DIRECT MATERIALS
- RESEARCH & DEVELOPMENT
- EXCLUSIONS

USD Amount		Global Spend		
		Invoice Posting Date		
Spend Category	Sub-Category	FY 2013	Oct 2014 YTD	Grand Total
IT		169,672,400	138,132,517	307,804,917
	IT SERVICES	89,345,607	71,665,218	161,010,825
	SOFTWARE	44,888,240	37,639,810	82,528,050
	TELECOMMUNICATIONS	21,103,744	17,265,383	38,369,127
	HARDWARE	14,334,809	11,562,106	25,896,915
TRANSPORTATION & DISTRIBUTION		160,669,453	147,004,394	307,673,848
	3PL AND DISTRIBUTION	57,267,608	61,087,796	118,355,405
	FREIGHT	57,221,628	47,916,264	105,137,891
	SHIPPING	27,585,160	20,286,205	47,871,365
	WAREHOUSING	18,595,057	17,714,130	36,309,187
HUMAN RESOURCES		111,009,029	100,150,657	211,159,686
	BENEFITS	62,557,639	58,096,649	120,654,288
	TEMP LABOR	27,718,265	19,894,477	47,612,742
	RECRUITING/STAFFING	9,521,974	7,279,050	16,801,023
	TRAINING & DEVELOPMENT	6,307,846	5,017,019	11,324,865
	EMPLOYEE REWARDS	2,250,759	7,787,737	10,038,496
	PAYROLL SERVICES	2,652,546	2,075,725	4,728,271
Other		114,493,302	80,721,934	195,215,235
		114,493,302	80,721,934	195,215,235
FACILITIES		66,322,220	66,364,005	132,686,224
	UTILITIES	24,475,199	19,234,832	43,710,032
	REAL ESTATE	21,214,864	19,606,908	40,821,771
	BUILDING & GROUNDS MAINTENANCE	11,185,414	20,346,891	31,532,305
	FOOD SERVICE & CAFETERIA	3,716,482	2,899,593	6,616,076
	SECURITY SERVICES	2,683,465	2,395,310	5,078,775

North America Spend			Ex-North America Spend		
Invoice Posting Date			Invoice Posting Date		
FY 2013	Oct 2014 YTD	Grand Total	FY 2013	Oct 2014 YTD	Grand Total
155,975,516	128,148,959	284,124,475	13,696,884	9,983,558	23,680,442
87,665,760	70,727,193	158,392,953	1,679,847	938,025	2,617,872
43,750,273	36,922,235	80,672,508	1,137,967	717,575	1,855,541
14,031,866	12,237,051	26,268,917	7,071,878	5,028,332	12,100,210
10,527,616	8,262,480	18,790,096	3,807,193	3,299,626	7,106,819
104,280,909	102,407,475	206,688,385	56,388,544	44,596,919	100,985,463
55,084,806	58,841,882	113,926,688	2,182,803	2,245,914	4,428,717
35,442,657	31,054,131	66,496,787	21,778,971	16,862,133	38,641,104
4,363,127	4,014,843	8,377,970	23,222,033	16,271,362	39,493,395
9,390,320	8,496,620	17,886,939	9,204,737	9,217,510	18,422,248
74,209,334	75,645,675	149,855,009	36,799,696	24,504,982	61,304,677
47,464,280	45,756,069	93,220,348	15,093,360	12,340,580	27,433,940
15,045,898	14,307,844	29,353,741	12,672,367	5,586,633	18,259,001
6,615,542	5,411,663	12,027,204	2,906,432	1,867,387	4,773,819
3,363,603	2,750,595	6,114,198	2,944,243	2,266,424	5,210,667
1,720,011	7,419,505	9,139,516	530,747	368,232	898,980
			2,652,546	2,075,725	4,728,271
51,866,587	34,127,847	85,994,433	62,626,715	46,594,087	109,220,802
51,866,587	34,127,847	85,994,433	62,626,715	46,594,087	109,220,802
39,654,956	46,179,086	85,834,041	26,667,264	20,184,919	46,852,183
12,226,312	10,917,712	23,144,025	12,248,887	8,317,120	20,566,007
12,385,695	12,350,345	24,736,040	8,829,169	7,256,563	16,085,731
9,955,600	19,198,228	29,153,828	1,229,814	1,148,663	2,378,477
70,415	74,815	145,230	3,646,067	2,824,778	6,470,846
2,034,828	1,806,425	3,841,253	648,637	588,885	1,237,522

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- DIRECT MATERIALS
- RESEARCH & DEVELOPMENT
- EXCLUSIONS

USD Amount		Global Spend		
		Invoice Posting Date		
Spend Category	Sub-Category	FY 2013	Oct 2014 YTD	Grand Total
	OFFICE FURNITURE	2,901,568	1,851,015	4,752,583
	MOVING SERVICES	145,227	29,455	174,682
MANUFACTURING/OPERATIONS		45,874,898	51,608,197	97,483,095
	MAINTENANCE SERVICES	23,336,839	30,390,805	53,727,644
	MRO	17,075,651	15,264,810	32,340,462
	CONTRACT MANUFACTURING	2,720,025	2,293,509	5,013,534
	MISCELLANEOUS PRODUCTION	1,035,004	2,528,262	3,563,266
	MANUFACTURING SERVICES	1,707,378	1,130,811	2,838,189
CAPITAL		34,843,706	23,934,728	58,778,434
	CONSTRUCTION MANAGEMENT	22,840,228	12,722,232	35,562,460
	CAPITAL EQUIPMENT	6,144,353	7,524,989	13,669,342
	ARCHITECTURAL DESIGN & ENGINEERING	5,859,125	3,687,507	9,546,632
Grand Total		1,725,908,372	1,518,991,317	3,244,899,688

North America Spend			Ex-North America Spend		
Invoice Posting Date			Invoice Posting Date		
FY 2013	Oct 2014 YTD	Grand Total	FY 2013	Oct 2014 YTD	Grand Total
2,841,329	1,804,503	4,645,832	60,239	46,512	106,751
140,776	27,057	167,833	4,451	2,398	6,849
35,474,324	40,533,362	76,007,686	10,400,574	11,074,835	21,475,409
22,394,250	29,352,545	51,746,795	942,589	1,038,260	1,980,850
10,044,737	9,190,672	19,235,409	7,030,914	6,074,139	13,105,053
2,120,191	1,611,505	3,731,696	599,834	682,004	1,281,838
31,391	30,333	61,724	1,003,613	2,497,929	3,501,542
883,755	348,307	1,232,062	823,623	782,504	1,606,127
30,980,479	18,114,105	49,094,584	3,863,227	5,820,623	9,683,850
22,840,228	12,722,232	35,562,460			
3,613,668	2,109,743	5,723,411	2,530,685	5,415,246	7,945,931
4,526,583	3,282,130	7,808,714	1,332,542	405,377	1,737,919
1,297,675,535	1,195,877,700	2,493,553,234	428,232,837	323,113,617	751,346,454

Notes:
Spend classification for North America data has been validated / refined with North America stakeholders
Spend classification for ex-North America global data is in progress, target completion end of 2014

North America spend includes the following company codes:

- 0129 (ALLERGAN USA, INC.)
- 0120 (ALLERGAN SALES LLC.)
- 0010 (ALLERGAN INC)
- 0500 (ALLERGAN INC. CANADA)

Sum of \$USD Amount Category	Sub-Category	Supplier Name	Invoice Posting Date		Grand Total
			2013	2014	
SALES & MARKETING	AGENCIES		309,339,363	313,176,846	622,516,209
	SALES OPERATIONS		71,579,272	54,922,255	126,501,527
	MEETINGS & EVENTS		63,873,379	52,021,741	115,895,120
	MARKET RESEARCH		56,967,675	53,280,031	110,247,706
	CONSUMER BENEFITS		28,571,330	57,338,537	85,909,866
	PRINT & PATIENT EDUCATION		23,039,767	21,115,424	44,155,191
	CALL CENTER		21,371,551	15,279,564	36,651,115
	SALES & MARKETING - GENERAL		13,230,794	10,857,758	24,088,552
	GLOBAL HEALTH OUTCOMES		9,248,048	5,760,429	15,008,478
	MEDICAL AFFAIRS		6,377,871	7,531,102	13,908,974
	PUBLICATIONS		3,587,120	3,460,590	7,047,710
	TRANSLATION SERVICES		554,457	700,517	1,254,974
	DIRECT MARKETING		227,408	204,579	431,987
SALES & MARKETING Total			607,968,035	595,649,374	1,203,617,408
CORPORATE	TRAVEL & ENTERTAINMENT		215,104,673	107,442,578	322,547,251
	CORPORATE FINANCE		23,454,684	22,208,382	45,663,067
	PR & CORPORATION COMMUNICATIONS		7,551,338	7,627,877	15,179,215
	CORPORATE SERVICES		6,755,747	6,546,278	13,302,025
	OFFICE SUPPLIES		4,285,380	3,376,245	7,661,625
CORPORATE Total			257,151,823	147,201,360	404,353,183
PROFESSIONAL SERVICES	LEGAL SERVICES		81,394,015	77,114,047	158,508,062
	CONSULTING		51,627,659	65,893,310	117,520,969
	ACCOUNTING/TAX/AUDIT		19,042,717	20,282,920	39,325,637
	BANKING & FINANCIAL SERVICES		5,839,115	4,933,874	10,772,989
PROFESSIONAL SERVICES Total			157,903,506	168,224,151	326,127,657
IT	IT SERVICES		89,345,607	71,665,218	161,010,825
	SOFTWARE		44,888,240	37,639,810	82,528,050
	TELECOMMUNICATIONS		21,103,744	17,265,383	38,369,127
	HARDWARE		14,334,809	11,562,106	25,896,915
IT Total			169,672,400	138,132,517	307,804,917
TRANSPORTATION & DISTRIBUTION	3PL AND DISTRIBUTION		57,267,608	61,087,796	118,355,405
	FREIGHT		57,221,628	47,916,264	105,137,891
	SHIPPING		27,585,160	20,286,205	47,871,365
	WAREHOUSING		18,595,057	17,714,130	36,309,187
TRANSPORTATION & DISTRIBUTION Total			160,669,453	147,004,394	307,673,848
HUMAN RESOURCES	BENEFITS		62,557,639	58,096,649	120,654,288
	TEMP LABOR		27,718,265	19,894,477	47,612,742
	RECRUITING/STAFFING		9,521,974	7,279,050	16,801,023
	TRAINING & DEVELOPMENT		6,307,846	5,017,019	11,324,865
	EMPLOYEE REWARDS		2,250,759	7,787,737	10,038,496
	PAYROLL SERVICES		2,652,546	2,075,725	4,728,271
HUMAN RESOURCES Total			111,009,029	100,150,657	211,159,686
Other	Other		114,493,302	80,721,934	195,215,235
Other Total			114,493,302	80,721,934	195,215,235
FACILITIES	UTILITIES		24,475,199	19,234,832	43,710,032
	REAL ESTATE		21,214,864	19,606,908	40,821,771
	BUILDING & GROUNDS MAINTENANCE		11,185,414	20,346,891	31,532,305
	FOOD SERVICE & CAFETERIA		3,716,482	2,899,593	6,616,076
	SECURITY SERVICES		2,683,465	2,395,310	5,078,775
	OFFICE FURNITURE		2,901,568	1,851,015	4,752,583
	MOVING SERVICES		145,227	29,455	174,682
FACILITIES Total			66,322,220	66,364,005	132,686,224
MANUFACTURING/OPERATIONS	MAINTENANCE SERVICES		23,336,839	30,390,805	53,727,644
	MRO		17,075,651	15,264,810	32,340,462
	CONTRACT MANUFACTURING		2,720,025	2,293,509	5,013,534
	MISCELLANEOUS PRODUCTION		1,035,004	2,528,262	3,563,266
	MANUFACTURING SERVICES		1,707,378	1,130,811	2,838,189
MANUFACTURING/OPERATIONS Total			45,874,898	51,608,197	97,483,095
CAPITAL	CONSTRUCTION MANAGEMENT		22,840,228	12,722,232	35,562,460
	CAPITAL EQUIPMENT		6,144,353	7,524,989	13,669,342
	ARCHITECTURAL DESIGN & ENGINEERING		5,859,125	3,687,507	9,546,632
CAPITAL Total			34,843,706	23,934,728	58,778,434
Grand Total			1,725,908,372	1,518,991,317	3,244,899,688

Sum of \$USD Amount Supplier Name	Category	Sub-Category	Invoice Posting Date		Grand Total
			2013	2014	
MEDIACOM-			137,542,772	166,402,966	303,945,738
	SALES & MARKETING		137,542,772	166,402,966	303,945,738
AMERICAN EXPRESS INC.-			101,430,523	10,488,209	111,918,732
	CORPORATE		78,345,732	7,829,865	86,175,596
	Other		20,426,878	2,352,316	22,779,194
	SALES & MARKETING		2,429,896	292,766	2,722,662
	PROFESSIONAL SERVICES		200,875	11,742	212,617
	HUMAN RESOURCES		21,060	1,479	22,539
	IT		6,055		6,055
	TRANSPORTATION & DISTRIBUTION		26	43	69
MCKESSON DRUG COMPANY-			32,861,177	36,309,157	69,170,334
	TRANSPORTATION & DISTRIBUTION		26,993,779	29,177,529	56,171,309
	SALES & MARKETING		5,867,398	7,131,627	12,999,025
XEROX CORPORATION LTD-			40,163,194	25,613,662	65,776,855
	IT		40,120,381	25,581,462	65,701,843
	CORPORATE		42,813	32,200	75,013
ACCUSHIP.COM L.L.C.			34,872,505	30,735,681	65,608,186
	TRANSPORTATION & DISTRIBUTION		34,872,505	30,735,681	65,608,186
CARDINAL HEALTH INC.-			25,687,467	25,712,016	51,399,483
	TRANSPORTATION & DISTRIBUTION		25,687,467	25,712,016	51,399,483
PSKW & ASSOCIATES L.L.C.			10,488,694	40,778,694	51,267,388
	SALES & MARKETING		10,488,694	40,778,694	51,267,388
CALL INC-			23,676,885	26,997,598	50,674,483
	SALES & MARKETING		23,676,885	26,989,820	50,666,705
	CORPORATE			7,779	7,779
AMERISOURCEBERGEN			23,089,068	19,608,904	42,697,972
	SALES & MARKETING		19,928,339	14,706,130	34,634,469
	TRANSPORTATION & DISTRIBUTION		3,160,729	4,902,774	8,063,503
INVENTIV HEALTH INC-			21,458,014	14,709,046	36,167,060
	SALES & MARKETING		20,956,206	13,662,742	34,618,948
	CORPORATE		501,808	1,046,304	1,548,111
KUEHNE AND NAGEL PTE LTD-			18,223,028	17,603,552	35,826,580
	TRANSPORTATION & DISTRIBUTION		18,223,028	17,603,552	35,826,580
IMS HEALTH INC.-			18,049,782	17,381,887	35,431,670
	SALES & MARKETING		17,785,637	16,931,003	34,716,640
	PROFESSIONAL SERVICES		182,301	442,884	625,185
	IT		79,749		79,749
	HUMAN RESOURCES		2,095	8,000	10,095
MARSH & MCLENNAN			16,700,157	16,046,161	32,746,318

MARSH & MCLENNAN	CORPORATE	12,414,255	12,654,562	25,068,817
	PROFESSIONAL SERVICES	4,285,902	3,391,599	7,677,501
ADECCO EMPLOYMENT SERVICES LTD.-		14,738,398	14,320,566	29,058,964
	HUMAN RESOURCES	14,607,894	14,200,288	28,808,182
	Other	115,195	106,202	221,397
	PROFESSIONAL SERVICES	3,987	13,202	17,189
	CORPORATE	9,049	783	9,832
	SALES & MARKETING	2,272	91	2,364
LEASE PLAN AG-		16,291,741	12,651,752	28,943,493
	SALES & MARKETING	16,291,741	12,651,752	28,943,493
WPP		22,263,970	4,574,924	26,838,894
	SALES & MARKETING	22,263,970	4,574,924	26,838,894
AUTOMOTIVE RENTALS INC.		16,074,395	10,750,015	26,824,410
	SALES & MARKETING	16,074,395	10,750,015	26,824,410
NOT AVAILABLE-		13,244,178	12,479,242	25,723,420
	CORPORATE	7,995,252	6,944,653	14,939,906
	Other	4,095,080	4,209,601	8,304,681
	SALES & MARKETING	1,011,040	943,748	1,954,787
	IT	102,958	323,656	426,614
	HUMAN RESOURCES	28,462	45,870	74,332
	TRANSPORTATION & DISTRIBUTION	11,385	11,714	23,099
ZS ASSOCIATES INTERNATIONAL INC.-		13,137,039	12,279,572	25,416,611
	SALES & MARKETING	11,699,215	10,153,780	21,852,995
	HUMAN RESOURCES	1,124,266	1,014,183	2,138,449
	PROFESSIONAL SERVICES	313,559	1,111,608	1,425,167
AETNA INC.-		10,815,454	13,097,909	23,913,363
	HUMAN RESOURCES	10,815,454	13,097,909	23,913,363
LATHAM & WATKINS L.L.P.		6,360,682	15,795,221	22,155,903
	PROFESSIONAL SERVICES	6,360,682	15,795,221	22,155,903
RHENUS LOGISTICS ALSACE		11,035,947	8,629,949	19,665,896
	TRANSPORTATION & DISTRIBUTION	10,959,073	8,590,799	19,549,872
	Other	76,874	39,150	116,024
OTHER SUPPLIERS		10,458,806	8,593,073	19,051,879
	CORPORATE	10,458,806	8,593,073	19,051,879
PUBLICIS GROUP		11,925,187	6,480,538	18,405,726
	SALES & MARKETING	11,840,556	6,389,227	18,229,783
	Other	61,365	57,417	118,782
	PROFESSIONAL SERVICES	23,266	33,895	57,161
AUSTIN COMMERCIAL L.P.		6,359,966	11,684,774	18,044,741
	MANUFACTURING/OPERATIONS	6,359,966	9,595,971	15,955,937
	FACILITIES		2,088,803	2,088,803
GIBSON DUNN & CRUTCHER L.L.P.		11,826,165	6,095,934	17,922,099
	PROFESSIONAL SERVICES	11,826,165	6,095,934	17,922,099

DELOITTE & TOUCHE LLP-		9,098,902	8,253,536	17,352,438
	PROFESSIONAL SERVICES	8,417,528	7,918,812	16,336,340
	IT	681,375	334,723	1,016,098
THE BOSTON CONSULTING GROUPINC.-		12,233	17,049,838	17,062,071
	PROFESSIONAL SERVICES		17,049,838	17,049,838
	Other	12,233		12,233
FISH & RICHARDSON P.C.-		12,083,947	4,871,473	16,955,419
	PROFESSIONAL SERVICES	12,083,947	4,871,473	16,955,419
CARTUS CORPORATION		8,950,383	7,928,331	16,878,713
	HUMAN RESOURCES	8,950,383	7,928,331	16,878,713
BEACON HEALTHCARE COMMUNICATIONS		8,353,100	8,459,220	16,812,320
	SALES & MARKETING	8,353,100	8,459,220	16,812,320
MARRIOTT INTERNATIONAL-		9,324,412	7,079,917	16,404,328
	CORPORATE	9,324,412	7,079,917	16,404,328
MEREDITH CORPORATION		7,095,935	8,944,274	16,040,210
	SALES & MARKETING	7,095,935	8,944,274	16,040,210
SALESFORCE COM-		7,941,352	8,074,448	16,015,800
	IT	7,911,352	8,074,448	15,985,800
	HUMAN RESOURCES	30,000		30,000
JR UNIVERSAL CONSTRUCTION INC.		10,374,869	5,451,986	15,826,855
	CAPITAL	10,250,145	5,398,056	15,648,200
	FACILITIES	124,724	53,930	178,655
BROOKFIELD GLOBAL RELOCATION SERV.		8,014,513	6,838,850	14,853,363
	HUMAN RESOURCES	8,014,513	6,838,850	14,853,363
ORACLE CORPORATION-		10,297,386	3,945,827	14,243,213
	IT	10,297,386	3,945,827	14,243,213
CC FORD GROUP L.L.C.-		6,666,398	5,248,531	11,914,928
	SALES & MARKETING	6,666,398	5,248,531	11,914,928
RR DONNELLEY-		4,172,280	7,687,403	11,859,683
	SALES & MARKETING	4,172,280	7,687,403	11,859,683
VIRIDIAN ENERGY LTD.TRADING AS ENE		6,998,927	4,674,756	11,673,683
	FACILITIES	6,998,927	4,674,756	11,673,683
WIPRO LIMITED		5,769,526	5,805,809	11,575,335
	IT	5,769,526	5,805,809	11,575,335
TEMP TRANSP DISTRIBUICAO LTDA		6,343,917	4,778,298	11,122,215
	TRANSPORTATION & DISTRIBUTION	6,343,917	4,778,298	11,122,215
VWR INTERNATIONAL-		5,425,430	5,213,353	10,638,782
	MANUFACTURING/OPERATIONS	5,204,974	5,041,790	10,246,763
	CAPITAL	148,781	116,372	265,153
	FACILITIES	66,974	40,223	107,197
	IT	2,329	14,213	16,542
	CORPORATE	2,372	705	3,078
	TRANSPORTATION & DISTRIBUTION		49	49

HUNTSWORTH HEALTH CORPORATION-		5,933,208	4,424,636	10,357,844
	SALES & MARKETING	5,313,547	3,280,967	8,594,515
	CORPORATE	619,660	977,622	1,597,282
	Other		166,047	166,047
BARTLIT BECK HERMAN PALENCHAR		2,695,311	7,483,926	10,179,237
	PROFESSIONAL SERVICES	2,695,311	7,483,926	10,179,237
DPR CONSTRUCTION		9,900,937	146,826	10,047,763
	CAPITAL	9,150,483	88,605	9,239,088
	MANUFACTURING/OPERATIONS	739,531	58,221	797,752
	FACILITIES	10,922		10,922
ERNST & YOUNG US L.L.P.-		5,719,730	4,247,688	9,967,419
	PROFESSIONAL SERVICES	5,719,730	4,247,688	9,967,419
ARTHUR J. GALLAGHER & CO.-		4,417,604	5,094,312	9,511,916
	CORPORATE	4,417,604	5,094,312	9,511,916
VERIZON COMMUNICATIONS-		4,657,320	4,351,195	9,008,516
	IT	4,657,320	4,351,195	9,008,516
UNITED PARCEL SERVICE-		4,951,440	4,041,801	8,993,242
	TRANSPORTATION & DISTRIBUTION	4,951,440	4,041,801	8,993,242
EVIDENCE SCIENTIFIC SOLUTIONS INC.		4,623,682	4,123,179	8,746,861
	SALES & MARKETING	4,623,682	4,123,179	8,746,861
EQUANT INC.		4,382,103	3,688,020	8,070,123
	IT	4,137,134	3,524,056	7,661,191
	Other	244,968	163,964	408,932
ELEMENT MARKETING GROUP INC.		3,123,391	4,401,821	7,525,212
	SALES & MARKETING	2,983,310	4,113,718	7,097,028
	PROFESSIONAL SERVICES	140,081	288,103	428,184
BSM FINANCIAL INC.		4,000,460	3,362,647	7,363,107
	PROFESSIONAL SERVICES	4,000,460	3,208,918	7,209,378
	SALES & MARKETING		153,728	153,728
AMERICAN AIRLINES-		3,982,216	3,060,746	7,042,962
	CORPORATE	3,982,216	3,060,746	7,042,962

Invoice Posting Date	Category	Sub-Category	Supplier Name	\$USD Amount
2013	CAPITAL	CONSTRUCTION MANAGEMENT	JR UNIVERSAL CONSTRUCTION INC.	10,250,145
2013	CAPITAL	CONSTRUCTION MANAGEMENT	DPR CONSTRUCTION	9,150,483
2013	CAPITAL	CONSTRUCTION MANAGEMENT	TRG BUILDERS L.L.C.	1,128,134
2013	CAPITAL	CONSTRUCTION MANAGEMENT	COMMISSIONING AGENTS INC.	234,320
2013	CAPITAL	CONSTRUCTION MANAGEMENT	CLARK RICHARDSON & BISKUP	177,887
2013	CAPITAL	CONSTRUCTION MANAGEMENT	GEKA GMBH-	223,902
2013	CAPITAL	CONSTRUCTION MANAGEMENT	INNOVATIVE QUALITY SOLUTIONS	213,562
2013	CAPITAL	CONSTRUCTION MANAGEMENT	THE TECH GROUP NORTH AMERICA	224,021
2013	CAPITAL	CONSTRUCTION MANAGEMENT	VVR INTERNATIONAL-	2,209
2013	CAPITAL	CONSTRUCTION MANAGEMENT	KUEHNE CONSTRUCTION SERVICES INC.	55,968
2013	CAPITAL	CONSTRUCTION MANAGEMENT	GS VALIDATION SERVICES INC.	151,903
2013	CAPITAL	CONSTRUCTION MANAGEMENT	JHP PHARMACEUTICALS L.L.C.	207,233
2013	CAPITAL	CONSTRUCTION MANAGEMENT	PSC BIOTECH CORPORATION	23,933
2013	CAPITAL	CONSTRUCTION MANAGEMENT	RIVERVIEW PROCESS SPECIALISTS	9,243
2013	CAPITAL	CONSTRUCTION MANAGEMENT	PROPHARMA GROUP L.L.C.-	33,575
2013	CAPITAL	CONSTRUCTION MANAGEMENT	BIOPHARMA CONSULTING JAD GROUP	7,790
2013	CAPITAL	CONSTRUCTION MANAGEMENT	ENGINEERING CONSULTING AND	99,977
2013	CAPITAL	CONSTRUCTION MANAGEMENT	3M	95,800
2013	CAPITAL	CONSTRUCTION MANAGEMENT	EMD MILLIPORE CORPORATION-	59,969
2013	CAPITAL	CONSTRUCTION MANAGEMENT	ENPRO INC.-	45,128
2013	CAPITAL	CONSTRUCTION MANAGEMENT	THERMO FISHER SCIENTIFIC INC-	6,408
2013	CAPITAL	CONSTRUCTION MANAGEMENT	DYNATEC SCIENTIFIC LABORATORIES	38,102
2013	CAPITAL	CONSTRUCTION MANAGEMENT	SKAN HOLDING AG-	1,804
2013	CAPITAL	CONSTRUCTION MANAGEMENT	ELLAB INC.-	55,622
2013	CAPITAL	CONSTRUCTION MANAGEMENT	STERIGENICS INTERNATIONAL INC.-	23,158
2013	CAPITAL	CONSTRUCTION MANAGEMENT	PARTICLE MEASURING SYSTEMS INC.-	21,642
2013	CAPITAL	CONSTRUCTION MANAGEMENT	MCMASTER-CARR SUPPLY COMPANY-	25
2013	CAPITAL	CONSTRUCTION MANAGEMENT	GLEN POWELL RESOURCES L.P.	25,531
2013	CAPITAL	CONSTRUCTION MANAGEMENT	AGILENT TECHNOLOGIES INC.-	2,916
2013	CAPITAL	CONSTRUCTION MANAGEMENT	DEEP SKY RELIANCE SOLUTIONS INC.	32,125
2013	CAPITAL	CONSTRUCTION MANAGEMENT	GRAINGER INC-	31
2013	CAPITAL	CONSTRUCTION MANAGEMENT	BIOSCIENCE INTERNATIONAL INC.-	23,893
2013	CAPITAL	CONSTRUCTION MANAGEMENT	ARDIEN CONSULTING SERVICES L.L.C.	11,382
2013	CAPITAL	CONSTRUCTION MANAGEMENT	BIOMETRIX CORPORATION-	26,450
2013	CAPITAL	CONSTRUCTION MANAGEMENT	PDA INC.-	24,000
2013	CAPITAL	CONSTRUCTION MANAGEMENT	CLIMET INSTRUMENTS COMPANY-	9,819
2013	CAPITAL	CONSTRUCTION MANAGEMENT	EXOVA INC.-	17,600
2013	CAPITAL	CONSTRUCTION MANAGEMENT	GVE GLOBAL VISION SALES INC.-	6,950
2013	CAPITAL	CONSTRUCTION MANAGEMENT	PPD DEVELOPMENT L.L.C.-	13,455
2013	CAPITAL	CONSTRUCTION MANAGEMENT	TA INSTRUMENTS WATERS-	11,348
2013	CAPITAL	CONSTRUCTION MANAGEMENT	SAB ENTERPRISES L.L.C.	11,334
2013	CAPITAL	CONSTRUCTION MANAGEMENT	VALIDATION SYSTEMS INC.	9,049
2013	CAPITAL	CONSTRUCTION MANAGEMENT	SENSITECH INC.-	5,225
2013	CAPITAL	CONSTRUCTION MANAGEMENT	CARGO TRAINING INTERNATIONAL	8,598

2013	CAPITAL	CONSTRUCTION MANAGEMENT	PARKER HANNIFIN CORPORATION-	1,902
2013	CAPITAL	CONSTRUCTION MANAGEMENT	AKERS KENNEDY AND ASSOCIATES INC.	7,488
2013	CAPITAL	CONSTRUCTION MANAGEMENT	MIDI INC-	6,650
2013	CAPITAL	CONSTRUCTION MANAGEMENT	CMX PROCESS TECHNOLOGIES L.L.C.	5,997
2013	CAPITAL	CONSTRUCTION MANAGEMENT	DYNASTY LIMOUSINES	4,803
2013	CAPITAL	CONSTRUCTION MANAGEMENT	NEMMER ELECTRIC INC.-	4,731
2013	CAPITAL	CONSTRUCTION MANAGEMENT	TRACY B. WILSON	5,066
2013	CAPITAL	CONSTRUCTION MANAGEMENT	ELENA KILLOUGH	4,610
2013	CAPITAL	CONSTRUCTION MANAGEMENT	GENERAL ECONOPAK	3,660
2013	CAPITAL	CONSTRUCTION MANAGEMENT	STRAINOPTICS INC.-	3,300
2013	CAPITAL	CONSTRUCTION MANAGEMENT	ROMACO INC.-	2,750
2013	CAPITAL	CONSTRUCTION MANAGEMENT	MESA LABORATORIES INC-	2,668
2013	CAPITAL	CONSTRUCTION MANAGEMENT	ENV SERVICES INC.	985
2013	CAPITAL	CONSTRUCTION MANAGEMENT	AMERICAN PRODUCTION & INVENTORY CONTROL SOCIETY-	1,000
2013	CAPITAL	CONSTRUCTION MANAGEMENT	CENTRAL TEXAS PURCHASING	900
2013	CAPITAL	CONSTRUCTION MANAGEMENT	KEANE FIRE & SAFETY EQUIPMENT CO.	598
2013	CAPITAL	CONSTRUCTION MANAGEMENT	BUREAU VERITAS NORTH AMERICA INC-	570
2013	CAPITAL	CONSTRUCTION MANAGEMENT	LABEL VISION SYSTEM-	498
2013	CAPITAL	CONSTRUCTION MANAGEMENT	PLASTIC DESIGN INC.	244
2013	CAPITAL	CONSTRUCTION MANAGEMENT	CHARLES RIVER LABORATORIES INC.-	160
2013	CAPITAL	CAPITAL EQUIPMENT	FLUID CONCEPT	997,499
2013	CAPITAL	CAPITAL EQUIPMENT	BILFINGER LTM INDUSTRIE SAS	1,533,186
2013	CAPITAL	CAPITAL EQUIPMENT	BOSCH PACKAGING SERVICES INC.-	843,624
2013	CAPITAL	CAPITAL EQUIPMENT	WILCOHESS-	701,136
2013	CAPITAL	CAPITAL EQUIPMENT	COMMISSIONING AGENTS INC.	15,115
2013	CAPITAL	CAPITAL EQUIPMENT	GEKA GMBH-	689,662
2013	CAPITAL	CAPITAL EQUIPMENT	PHASEX CORPORATION	227,300
2013	CAPITAL	CAPITAL EQUIPMENT	BROOKS MACHINE AND DESIGN INC.	124,986
2013	CAPITAL	CAPITAL EQUIPMENT	VWR INTERNATIONAL-	146,572
2013	CAPITAL	CAPITAL EQUIPMENT	RIVERVIEW PROCESS SPECIALISTS	7,020
2013	CAPITAL	CAPITAL EQUIPMENT	FP DEVELOPMENTS-	146,347
2013	CAPITAL	CAPITAL EQUIPMENT	BONFIGLIOLI ENGINEERING S.P.A.	139,294
2013	CAPITAL	CAPITAL EQUIPMENT	MALISKO ENGINEERING INC.	6,917
2013	CAPITAL	CAPITAL EQUIPMENT	TWO C PACK SYSTEMS CORPORATION	84,291
2013	CAPITAL	CAPITAL EQUIPMENT	RF SYSTEMS SRL	79,522
2013	CAPITAL	CAPITAL EQUIPMENT	ABEC INC.-	41,159
2013	CAPITAL	CAPITAL EQUIPMENT	THERMO FISHER SCIENTIFIC INC-	43,805
2013	CAPITAL	CAPITAL EQUIPMENT	FIACAO DE SEDA BRATAC S.A.	28,267
2013	CAPITAL	CAPITAL EQUIPMENT	COLBERT PACKAGING CORPORATION	29,347
2013	CAPITAL	CAPITAL EQUIPMENT	MCMMASTER-CARR SUPPLY COMPANY-	18,729
2013	CAPITAL	CAPITAL EQUIPMENT	PROFESSIONAL CONTRACT	16,120
2013	CAPITAL	CAPITAL EQUIPMENT	BIO-RAD LABORATORIES INC.-	18,399
2013	CAPITAL	CAPITAL EQUIPMENT	POWDER HORN PRESS INC.	23,462
2013	CAPITAL	CAPITAL EQUIPMENT	AGILENT TECHNOLOGIES INC.-	2,700
2013	CAPITAL	CAPITAL EQUIPMENT	GRAINGER INC-	21,167

2013	CAPITAL	CAPITAL EQUIPMENT	MAGID GLOVE & SAFETY MFG. L.L.C.	17,210
2013	CAPITAL	CAPITAL EQUIPMENT	PEELMASTER PACKAGING CORPORATION	17,358
2013	CAPITAL	CAPITAL EQUIPMENT	WEILER LABELING SYSTEMS L.L.C.	22,728
2013	CAPITAL	CAPITAL EQUIPMENT	BECKMAN COULTER INC.-	11,271
2013	CAPITAL	CAPITAL EQUIPMENT	BRODIE INC.	1,221
2013	CAPITAL	CAPITAL EQUIPMENT	SCANDIA PLASTICS INC.	5,933
2013	CAPITAL	CAPITAL EQUIPMENT	EAST COAST FILTER INC.	7,125
2013	CAPITAL	CAPITAL EQUIPMENT	PERKINELMER HEALTH SCIENCES INC.-	9,376
2013	CAPITAL	CAPITAL EQUIPMENT	KURT J. LESKER COMPANY INC-	10,635
2013	CAPITAL	CAPITAL EQUIPMENT	WATERS TECHNOLOGIES CORP-	5,535
2013	CAPITAL	CAPITAL EQUIPMENT	LANDSBERG-	7,899
2013	CAPITAL	CAPITAL EQUIPMENT	PARKER HANNIFIN CORPORATION-	3,674
2013	CAPITAL	CAPITAL EQUIPMENT	SIGMA-ALDRICH INC.-	8,031
2013	CAPITAL	CAPITAL EQUIPMENT	MAR COR PURIFICATION INC.-	4,286
2013	CAPITAL	CAPITAL EQUIPMENT	ATLAS BOX & CRATING CO. INC.	3,372
2013	CAPITAL	CAPITAL EQUIPMENT	GENERAL ELECTRIC-	1,636
2013	CAPITAL	CAPITAL EQUIPMENT	INTEGRA LIFESCIENCES-	2,101
2013	CAPITAL	CAPITAL EQUIPMENT	ELDON SPECIALTIES INC.	1,983
2013	CAPITAL	CAPITAL EQUIPMENT	ULINE INC.-	1,471
2013	CAPITAL	CAPITAL EQUIPMENT	JOHN R. LYMAN COMPANY	3,193
2013	CAPITAL	CAPITAL EQUIPMENT	UNIVERSAL FOREST PRODUCTS INC.	2,352
2013	CAPITAL	CAPITAL EQUIPMENT	COUNTRY SAVE CORPORATION	2,178
2013	CAPITAL	CAPITAL EQUIPMENT	FLACK TEK INC.	1,695
2013	CAPITAL	CAPITAL EQUIPMENT	FINE SCIENCE TOOLS USA INC-	299
2013	CAPITAL	CAPITAL EQUIPMENT	ROBOZ SURGICAL INSTRUMENT CO INC-	1,192
2013	CAPITAL	CAPITAL EQUIPMENT	JOSEPH J. EDMUNDS	893
2013	CAPITAL	CAPITAL EQUIPMENT	PHENOMENEX INC-	1,317
2013	CAPITAL	CAPITAL EQUIPMENT	ASTRO MED INC-	565
2013	CAPITAL	CAPITAL EQUIPMENT	W.B. MASON CO. INC.	577
2013	CAPITAL	CAPITAL EQUIPMENT	CAMBRIDGE VALVE & FITTING INC.-	545
2013	CAPITAL	CAPITAL EQUIPMENT	PIERCE BIOTECHNOLOGY	513
2013	CAPITAL	CAPITAL EQUIPMENT	GMP LABELING INC.-	142
2013	CAPITAL	CAPITAL EQUIPMENT	LIFE TECHNOLOGIES CORPORATION-	212
2013	CAPITAL	CAPITAL EQUIPMENT	BUSCH L.L.C.	208
2013	CAPITAL	ARCHITECTURAL DESIGN & ENGINEERING	WESTERN ALLIED CORPORATION-	2,331,800
2013	CAPITAL	ARCHITECTURAL DESIGN & ENGINEERING	ZAORI ENGENHARIA E CONSTRUCOES LTDA	869,214
2013	CAPITAL	ARCHITECTURAL DESIGN & ENGINEERING	LIEBKE ASSOCIATES INC.	593,970
2013	CAPITAL	ARCHITECTURAL DESIGN & ENGINEERING	LOGIC SPACE SYSTEMS INC.	317,200
2013	CAPITAL	ARCHITECTURAL DESIGN & ENGINEERING	C & T STRUCTURAL ENGINEERING	210,000
2013	CAPITAL	ARCHITECTURAL DESIGN & ENGINEERING	INNOVATIVE QUALITY SOLUTIONS	3,383
2013	CAPITAL	ARCHITECTURAL DESIGN & ENGINEERING	WD CONSULTING	172,675